



Microsoft BPOS/Live@edu Update June 2010 “DRAFT”

Feedback on Expectations

- Solution that provides incentive to migrate from UW Exchange includes:
 - Exchange functionality (no or low cost)
 - Seamless customer migration to Next Generation Edu Offer
 - UWNetID authentication (same password as other UW services)
 - Access to UW directory in global address list
 - Calendar free-busy sharing with UW Exchange 2007 on-premise users.
 - Roadmap to offer add-on enterprise features such as SharePoint and OCS
- BPOS Standard 10.3 (see reverse page) is less compelling given future roadmap and no migration plan to Next Generation Edu Offer.
- Need to have a plan for bridging the gap between Next Generation Edu Offer readiness and existing customer SharePoint deployment plans.

Microsoft plans for Next Generation Edu Offer

- UW Windows Live will evolve into Microsoft's Next Generation Edu Offer which will share the same infrastructure as other online services sometime in 2011.
- Next Generation Edu will offer a no-cost Exchange account for faculty, staff, and students, and optional “for-fee” add-ons such as SharePoint and Office Communicator Online (OCS functionality).
- Future software releases to online services will be coordinated, however details regarding specific feature functionality, timing, and pricing are not yet available.
- Next Generation Edu Offer will co-exist with BPOS instance that has a **different** domain for calendar side-by-side and collaboration with users of SharePoint and OCO.
- For-fee “premium support” option coming to ensure enterprise-class user experience and reliability similar to BPOS.
- UW Windows Live and Next Generation Edu Offer will co-exist with on-premise UW Exchange 2007 during migration for calendar free-busy sharing.
- No short-term solution for HIPAA-ready environment; focus on phased migration for others?

Proposed Business Model

- Basic services bundle will include “premium support” option for administrative/UW Medicine users as required.
- Next Generation Edu Exchange, UW Google Apps, and “premium support” option for UW administrative and UW Medicine users are **included** in basic services bundle.
- SharePoint/OCS offered on an optional for-fee basis ~\$5/month/user (plus any optional add-on enhancements desired).
- UW Exchange (on-premise) grandfathered at \$8/month/user – customers no longer pay when they migrate to other hosted services.

Key Assumptions/Decision Points

- Next Generation Edu Offer and BPOS will share the same “use policy” related to HIPAA, etc.
- Next Generation Edu Offer will support the SAML-based federated authentication to UWNetID without breaking other consumer services sometime in 2011.
- Next Generation Edu Offer timeline may result in needed investment in on-premise Exchange/SharePoint to sustain for a longer period of time.
- **What is the customer timeline for migration to UW Windows Live/Next Generation Edu Offer?**



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MSCA Feedback on Expectations

- UW Bothell and UW Tacoma desire an email/calendar solution this summer that shares calendar information with UW Exchange (desire HIPAA ready solution).
- Existing UW Exchange users can remain “as is” for up to a year from now, although some would like to take advantage of new BPOS capabilities as they become available in the next six months.
- Desire Exchange 2010 Outlook Web Access parity for non IE browsers.
- Satisfied with basic SharePoint intranet capabilities and enhance as platform is ready.
- Interest in OCS chat/presence/meeting capabilities first, then add voice and unified messaging when platform is ready.
- BPOS Dedicated cost premium vs. feature availability not worth investment; wait for BPOS Standard 10.3 instead.

Future UW Exchange “Straw man Proposal”

- BPOS 10.3 is first release that includes features (Exchange/SharePoint/OCS plus federated login and on-premise calendar free/busy sharing) worth migrating to from UW Exchange 2007 – not available until fall 2010.
- BPOS expected to provide service level and data assurance (including HIPAA) necessary for administrative users (and potentially UW Medicine).
- Investment in UW Exchange 2007 slated to be minimal in FY2011; keep running with current infrastructure and potentially limit growth, grandfathered FY10 rate.
- BPOS 10.3 Beta available in August 2010 to implement federated login, on-premise calendar free/busy sharing, and accounting provisioning for UW – target customers include UW Bothell and UW Tacoma.
- BPOS 10.3 General Availability expected in October 2010.
 - Provision customers who need new capabilities such as SharePoint.
 - Migrate existing UW Exchange customers during a co-existence period.
- Collapse Live@edu and BPOS as soon as feasible given technical and administrative issues are resolved (sometime in 2011).
- Retire UW Exchange 2007 – can we complete by June 30, 2011?

Proposed Business Model

- BPOS Exchange, UW Windows Live, and UW Google Apps included in basic services bundle (BPOS primarily targeted at UW administrative and UW Medicine users).
- SharePoint/OCS offered on an optional for-fee basis ~\$5/month/user (plus any optional add-on enhancements desired).
- UW Exchange (on-premise) grandfathered at \$8/month/user – customers no longer pay when they migrate to BPOS 10.3 (or Windows Live/Google Apps if fits their needs).

Key Assumptions/Decision Points

- Microsoft confirms support for migrating UW Live@edu users to UW BPOS instance sometime next year.
- BPOS 10.3 co-existence with UW Exchange 2007 investment (primarily for calendar free/busy sharing). Requires Exchange 2010 Client Access server and Exchange 2007 Service Pack 2.
- UW staff capacity to complete BPOS integration work (implement federated login, on-premise calendar free/busy sharing, and account provisioning for UW).
- Customers have capacity and incentive to migrate toward BPOS 10.3.